

EUROPEAN ENERGY VENTURE FAIR 2005

IDENTEC SOLUTIONS



**The European Energy
Venture Fair 2005**

**September 27th 2005
Zurich, Switzerland**

Mission and Business

- Our Mission

We provide the enabling technology for information management and visibility in supply chains, logistics and production applications – wireless and automated.

- Our Business

Real-time and automated identification, tracking and tracing, capturing and locating of objects via intelligent long-range RFID at ranges up to 100 meters.



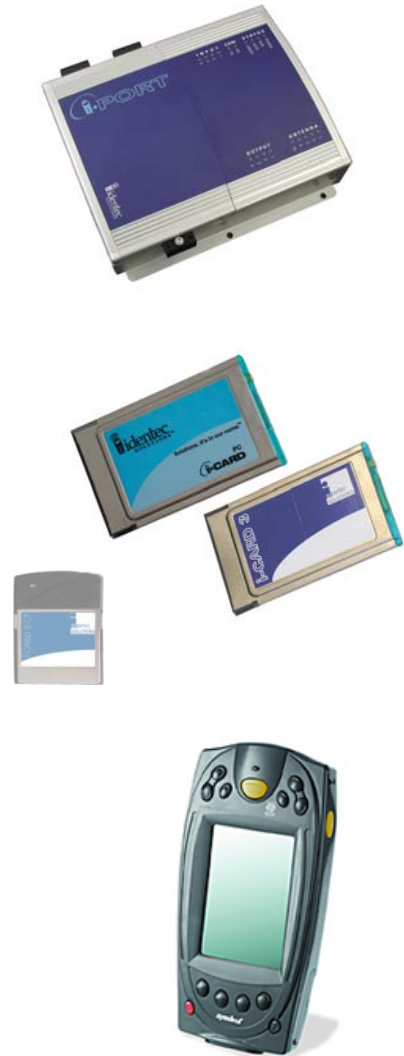
An Innovative Product Offering 1

- ILR® Transponder
 - active UHF transponder
 - UHF frequency (868 / 915 MHz)
 - up to 100 meters communication range
 - less than 1 mW RF power
 - data memory up to 32 kByte
 - optional features:
 - LED
 - Temperature sensor
 - LCD Display
 - accurate locating
 - battery lifetime up to 10 years



An Innovative Product Offering 2

- ILR® Reader
 - **Fixed Reader**
 - up to 4 antennas (concurrent readers)
 - digital I/Os for process synchronization
 - Ethernet and serial interfaces for easy IT integration
 - on board intelligence supports remote maintenance
 - **Module for Mobile Reader**
 - PC- and CF card size and compatible
 - Supports full ILR® functionality
 - allows easy integration in 3rd party handhelds
 - **Additional Key Features**
 - Software adjustable read and write range
 - multi-tag identification of up to 2.000 tags
 - integrated field strength measurement



An Innovative Product Offering 3

- Advantages and customer benefits:
 - Total and real-time visibility of processes, supply chains, productions, assets, ...
 - Automated data collection (no human intervention required)
 - Short pay-back period (< 12 months) and increase of efficiency by more than 100 %
- Status of product development
 - Main system components are ready. We already have sales and we have achieved a considerable international customer base.



- Planed product portfolio and development plan
 - Extension of product portfolio according new applications and new technologies
- Intellectual property
 - 5 patents are granted (Europe, North America), 5 additional patents are applied for
 - 7 trademarks are registered (Europe, North America), 1 additional trademark is applied for

A Valuable Market to Capture



- Competition: Only few worldwide
- Key Differentiators
 - Technology and Experience
 - References, Client base, Proven installations
- Market Strategy
 - Solution provider in selected market segments (vehicle logistics, container management)
 - Technology provider for other growing market segments
 - References with key player (end customer) through direct sales
 - Market penetration through SI, Software Providers and other Solution Partners
- Network / Cooperation Agreements
 - Research Institutes, Consultants, Standardization bodies
 - Software Industry and System Integrators and other Business Partner



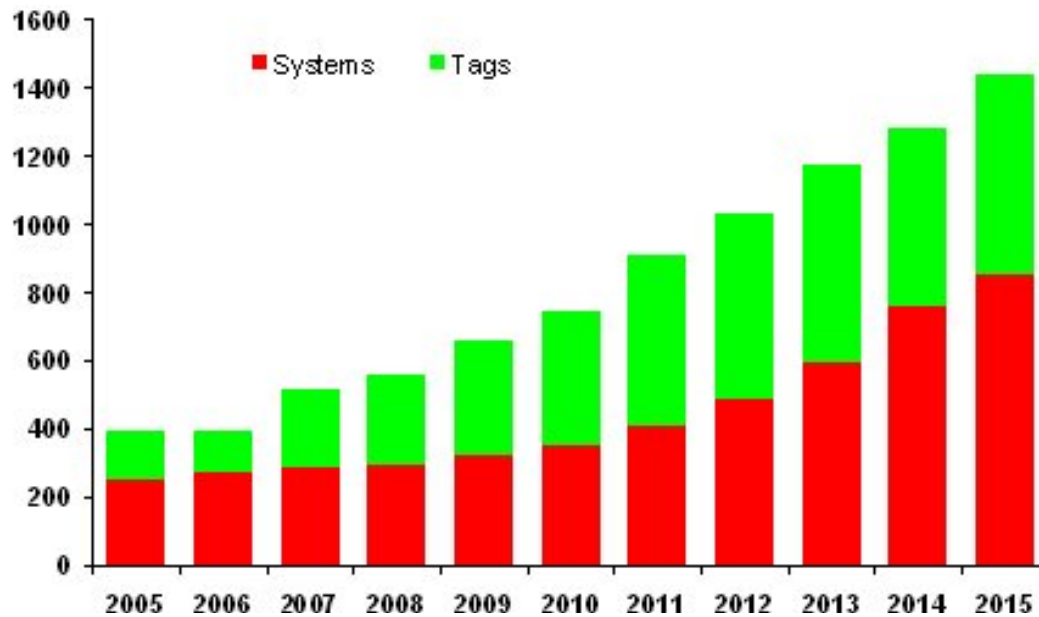
A Valuable Market to Capture

- Global Market

- Applications: Mobil Asset Management, Work in Progress, Vehicle Tracking, Access Control, Temperature Monitoring
- Industries: Automotive, Construction, Logistics, Transportation, Supply Chains,, Distribution, Retail, Rental Business, Health Care, Government, Food & Beverage

- Market size

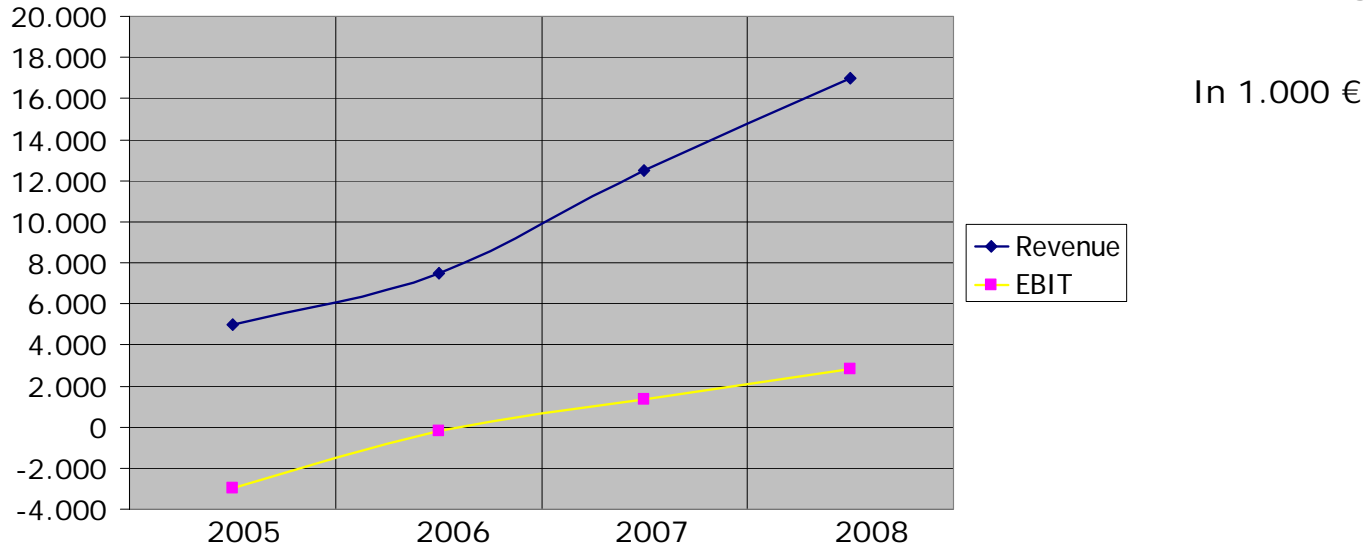
Forecast for the value of global sales of active RFID systems and tags, in mio. \$



Source: IDTechEx

Our Revenue Modell

- Expected revenue and EBIT development (conservative planning)



- Expected date of break even

2006

- Expected cash requirements until break even

4 Mio. EUR

- What is the most important factor for your business and why

To establish IDENTEC SOLUTIONS as the market leader in long range RFID. Now it is the right time. Because he have a proven technology as well as a reference base of well known global acting companies.

Our Business Modell



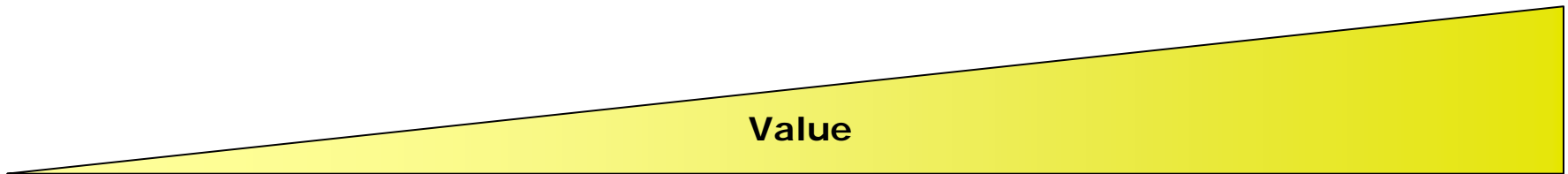
- Long-range RFID
- Low power
- Radio communication
- Data acquisition
- Sensors

- RFID Tags
- RFID Readers
- RFID Antennas

- for
- Forklifts
 - Gates
 - In/Out
 - Inventory
 - Localization

- Middleware software
- Database software
- ERP software

- Turned key solutions for dedicated applications or industries



A Team of Excellence

Willi Gantner – CEO (56)

Professor, M.Sc. in Electronic Eng., M. in Economics

Founder of Gama, Gantner Technologies and IDENTEC SOLUTIONS

experienced manager in R&D, Engineering, Marketing, Business Development, Financing

Gerhard Schedler – COO (35)

M.Sc. in Electronic Eng., MBA

experienced manager in R&D, Operation, Sales & Marketing

Hannes Grabher – VP Finance (30)

Ph.D, in Law

experience in financing

Hannes Fischer – VP Sales & Marketing (42)

M.Sc. in Electronic Eng., MBA

experience in global sales & marketing management and business development

Josef Vogel – VP Technology (51)

M.Sc. In Electrical Eng.

experience in R&D, engineering and production

➔ total 40 employees worldwide

Summary of fundraising offering

- Earlier fundraising rounds
 - 6 Rounds after foundation financing in 2000
- Existing investors
 - Founders, VCs, strategic investors, private investors
- Expected size and timing of this fundraising round
 - 5 to 10 Mio. EUR, within next 3 to 6 months
- Status of this fundraising round
 - In discussion with several VCs, one mayor shareholder has increased his investment
- Use of funds
 - For R&D (expanding technology range) and expanding marketing (internationalization)
- Exit possibilities for venture capital investors
 - IPO or trade sale to competitors or other strategic investors